

# Hepworth Newsletter September 2023

*“Success usually comes to those who are too busy to be looking for it.”*

*– Henry David Thoreau*

1. TRAKO Rail Exhibition
2. Hepworth Fabrications
3. Hung Seng Shipbuilding Aquanautic
4. Offshore Vessels
5. Monitor Marine Helicopter Tie-Downs
6. Europort Netherlands
7. METSTRADE Exhibition
8. Workboat Show New Orleans

## 1. TRAKO Rail Exhibition

Our Hepworth Rail team has had a successful show at the Trako exhibition in Gdansk Poland. Our team have received a lot of new enquiries and have had the opportunity to see new and existing customers and suppliers in the Rail market.



Our stand has also been visited by Huw Merriman, the UK Minister of Rail, who the team have demonstrated to what Hepworth can offer in terms of wiper systems for all types of Rail Vehicles, including the Newag Loco, which was displayed at the Trako exhibition.

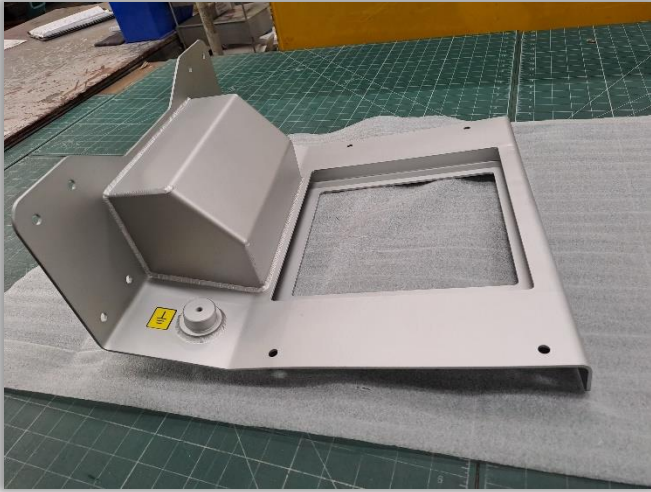


We would also like to Thank Ian Locket for his 19 years at Hepworth, his hard work, thoughtfulness and kindness. We wish him the greatest success in his future endeavours.

We would like to welcome Simon Rigby to the Hepworth Rail team, who's role will be the new Head of Rail Sales. A warm welcome and lots of good wishes on becoming part of our growing team!

## 2. Hepworth Fabrications

One of the projects Hepworth Fabrications have been working on is some new Bracketry for a customer in the Rail industry. This client is in the process of fitting new Battery packs to trains currently in build.



The Earthing bracket shown above / below is one of these parts, a fully welded component with a Zinc-Flake finish.

### 3. Hung Seng Shipbuilding Aquanautic

Our distributor in Singapore Aquanautic have secured an order to supply 5 Type C Wynn Straight Line wipers with Series 1000 controllers to Hung Seng Shipbuilding, located at Sarawak East Malaysia. The order was for a 29m Shallow Draft Workboat in October 2023.



### 4. Offshore Vessels

SERVI, our distributor in Norway, received a contract for wiper systems for four vessels, with an option of four more with Vard.



The vessels are going get 32 Wynn Straight Line wipers each and a Servi Vision Control system. The first two newbuilds are expected to be delivered in Q1 2025, the third in Q2 2025, and the fourth in Q1 2026.

### 5. Monitor Marine Helicopter Tie-Downs

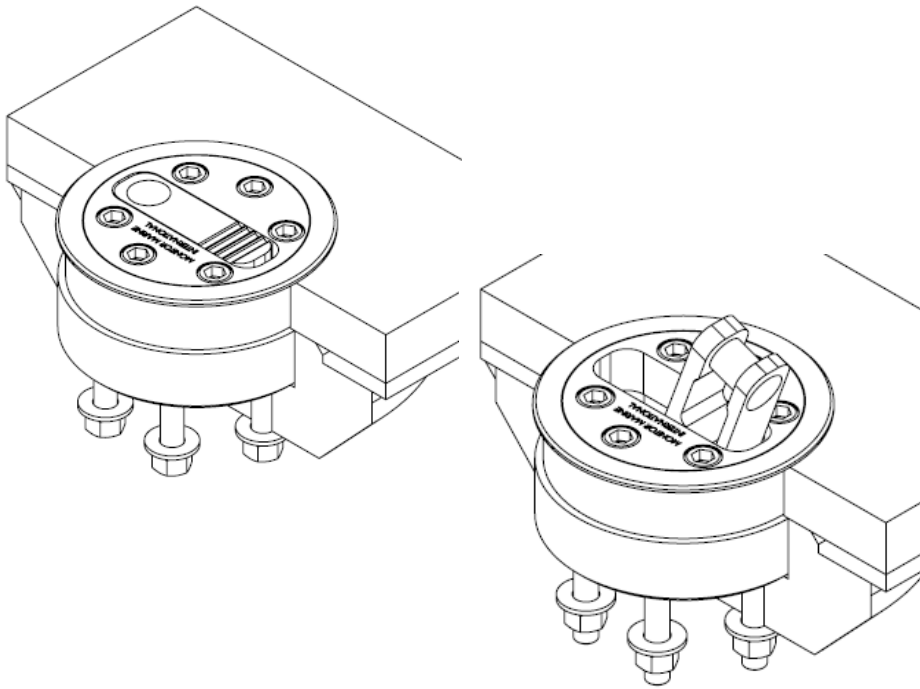
Monitor Marine welcomes Andrew Jones, who is the new Sales Manager. A warm welcome to the team!

Monitor Marine works closely with the world's prestigious boat builders of Super Yachts. At any given time, we have multiple live projects that include Helicopter Tie-Down's as part of the scope.

Communication with our customers is key and step-by-step consultation very much at the forefront of project delivery. Our unique range of Tie-Downs are manufactured and certified to rigorous customer standards, coupled with materials, and finishes that complement the Super Yacht design ethos.

Below example shows the T45R Tie-Down:

- ❖ Mounted flush to deck when not in use.
- ❖ Rotates through 360° tracking direction of load.



## 6. Europort Netherlands

From **7-10 November**, Observator Vision will exhibit at the Europort exhibition in Rotterdam, the Netherlands. Europort is the business hub for the maritime sector, as the event focuses on specialised ships and the smart solutions which drive success.



With 27,000 professional visitors and 1,100 exhibiting companies, Europort belongs to the world's leading maritime meeting places. Observator Vision looks forward welcoming you to their stand. **(Holland Pavilion in hall 1)**

## 7. METSTRADE Exhibition

Hepworth Group will be visiting the METSTRADE exhibition taking place from **15 - 17 November 2023** in RAI Amsterdam.



**(Stand Number 10.112)**

## 8. Workboat Show New Orleans

Our agent in USA Imar Systems, will be exhibiting in the New Orleans Workboat Show from 29 November – 1 December.



**(Booth #1637)**

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