



**HEPWORTH
PANTOGRAPH**



STRAIGHT LINE

Performance Designed
Wiper Systems



High quality,
precision engineered
Stainless Steel Fittings
and Deck Hardware

- Quote of the Month
- Vine Trust Medical Ship
- US agent In-Mar Solutions
- SMM
- METS
- Rail Update
- InnoTrans
- SubCon
- International Journalist Mission
- Monaco Yacht Show
- Success at Automechanika

Hepworth International Business and Newsletter

Issue 34

July 2016

Quote of the Month

“He who is not courageous enough to take risks will accomplish nothing in life.” Muhammad Ali

MARINE

Vine Trust Medical Ship MV Forth Hope request assistance

Hepworth was recently contacted by Vine Trust requesting support for a project by supplying window wiper parts requirement (control units, arms, and blades) for their first ever 34 metre new build ship which is nearing first stage completion at Albion Dockyard Bristol.

Since 2001 Vine Trust has been developing health services on the Peruvian Amazon and since 2014 on Lake Victoria Tanzania through utilising three ex Royal Navy Fleet tenders that were converted thanks to the support of BAE Systems Govan and BAE Systems Submarines in Barrow. Since the introduction of these vessels they have grown their annual provision to just over 160,000 patients per year which is expected to grow towards 250,000 once MV Forth Hope is brought in to service in the summer of 2017. Since inception, their projects have now treated over 1.3million patients with a free health service and over the next 25 years MV Forth Hope alone will benefit over 2 million patients.

As part of the vessels build they will be welcoming our Patron HRH The Princess Royal to Rosyth on the 20th of July to see the outfitting under way.

Hepworth is proud to be able to help with such a worthwhile project, and Rev Willie McPherson, Chief Executive of Vine Trust said: *“On behalf of the Trust many thanks for your kindness. We have been humbled by the kindness of so many businesses in support of this project which over the next 25 years will enable MV Forth Hope to treat somewhere in the region of 2 million patients with a free health service in South America”.*

The following systems have all been supplied via our US agent, In-Mar Solutions:

- 5 x Type D Straight Line Wiper Systems and 1000 Series Controllers, for Fincantieri Bay Shipbuilding’s articulated tug barge unit (ATB) Barbara Carol Ann Moran.

The new tug, delivered on May 16, is equipped with state-of-the-art navigation and communications technology and will work the U.S. East Coast and the Gulf of Mexico.

“The Barbara Carol Ann Moran is an excellent example and typical of the ships built by FBS,” Todd Thayse, FBS’s vice president and general manager said in a statement. “They’re manufactured to specific customer requirements, under the highest standards of quality, and with an emphasis of on-time delivery.”

- 17 x Type C Twin and Single Straight Line Wynn Wiper Systems for Ingalls Shipbuilding division’s amphibious transport dock Portland (LPD 27).

“Marines love these ships,” said U.S. Marine Corps Maj. Gen. Christopher Owens, director of the U.S. Navy’s expeditionary warfare division, in his keynote speech. “They are perhaps the most versatile ships in the fleet.”

The 11th ship in the San Antonio class, LPD 27 is the third ship named Portland. The 684-foot-long, 105-foot-wide ships San Antonio class are used to embark and land Marines, their equipment and supplies ashore via air cushion or conventional landing craft and amphibious assault vehicles, augmented by helicopters or vertical takeoff and landing aircraft.



**HEPWORTH
PANTOGRAPH**



STRAIGHT LINE

Performance Designed
Wiper Systems



High quality,
precision engineered
Stainless Steel Fittings
and Deck Hardware

- 70nm Wiper Systems with 6000 Series Controllers fitted to the U.S. Navy's much-anticipated stealth destroyer USS Zumwalt.

"Today represents a significant achievement for not only the DDG 1000 program and shipbuilding team but for the entire U.S. Navy," said Rear Adm. Jim Downey, DDG 1000 program manager. "This impressive ship incorporates a new design alongside the integration of sophisticated new technologies that will lead the Navy into the next generation of capabilities."

The Zumwalt's hull design and superstructure are intended to reduce her radar cross-section, and during sea trials the Navy reportedly deployed radar reflectors to ensure that she would be visible on radar to nearby vessel traffic.

- 14 x Type D Straight Line Wiper Systems and 1000 Series Controllers on the first of two advanced new fireboats from Foss Maritime.

Named Protector, and designed by Robert Allan Ltd. plus a second, still-under-construction boat, Vigilance, will replace the Port's fireboats Challenger and Liberty, which began service in the late 1980s and were designed in an era of vessels carrying 4,500 containers.

"These new fireboats are specifically designed for the Big Ship Era," said Port of Long Beach CEO Jon Slangerup. "They're amazing, state-of-the-art machines built to protect the ships of today and tomorrow."

Protector is equipped with 10 water cannons capable of extinguishing fires in the harbor or on nearby land with more than 41,000 gallons per minute — four times the output of the existing fireboats. Protector can shoot water the length of two football fields, and higher than a 20-story building, meaning firefighters can throw water or foam anywhere aboard the world's largest containerships and oil tankers.

- 16 x Type 70nm Hepworth Pantograph Window Wipers and 6000 Series Control Systems on the U.S. Navy's newest guided-missile destroyer, Michael Monsoor (DDG 1001).

The second ship of the Zumwalt-class, The Michael Monsoor is 610 feet long, with a displacement of approximately 15,000 tons when fully loaded.

- 4 x Type C Triple Wiper Systems fitted to the USCGC Joseph Tezanos, the eighteenth Fast Response Cutter (FRC) to the United States Coast Guard.

"We are very pleased to announce the delivery of the latest FRC built by Bollinger Shipyards to the U.S. Coast Guard," said CEO Ben Bordelon. "The fleet of FRCs already in commission have more than proven their worth with tons of narcotics seized, thousands of illegal aliens interdicted and many lives saved. We at Bollinger Shipyards are looking forward to hearing of the heroic exploits of the Joseph Tezanos as it joins the Coast Guard's operational fleet." The FRC has been described as an operational "game changer," by senior Coast Guard officials.

Exhibitions

Hepworth Marine will be exhibiting at **SMM**, Hamburg, 6th – 9th September. For the first time we will be co-exhibiting with our Marine agent for the Netherlands, Observator Vision B.V. Pay us a visit on Stand B6.518

Hepworth Marine will also be exhibiting at **METS**, held at the Rai, Amsterdam on 17th - 19th November. We will be located in the Super Yacht Pavilion, Stand No. 10.108

Both exhibitions will be showcasing our extensive range of windscreen wipers, control systems and deck hardware products. If you have any questions prior to the show, please do not hesitate to contact a member of the Hepworth team.





HEPWORTH
PANTOGRAPH



STRAIGHT LINE

Performance Designed
Wiper Systems



High quality,
precision engineered
Stainless Steel Fittings
and Deck Hardware

RAIL

For the first time Hepworth's Rail and Fabrication teams exhibited at **Rail Live**, held in June at the Quinton Rail Technology, Long Marston. Rail Alliance Marque. We receive large number of Fabrication enquiries for the Rail market.

Hepworth football team took part in the **Bombardier Football Tournament**, held on Sat 25th June at Derby training ground. They played a number of depots, unfortunately the Hepworth team went out at the group stage. Hopefully we will have better luck at next year's event.

Hepworth Rail will be exhibiting at **Innotrans** 20th – 23rd September 2016, Berlin, in the City Cube A stand 402. We have invested in a larger stand due to the increasing visitor numbers to our stand year on year. Members of the sales team and the design department will be on hand to answer any design and manufacturing capabilities questions etc.



FABRICATION

The Fabrication team recently exhibited for the first time at **SubCon** during 7th – 9th June, held at the NEC Birmingham. Hepworth participated in a buyer programme during the event, where we obtained numerous enquiries and new contacts. We considered the exhibition so successful that we have already booked to exhibit at the 2017 event.

The team are out on the road visiting numerous customers; if you would like to schedule an appointment to discuss your Fabrication requirements please do not hesitate to contact us.

MONITOR MARINE

The last month has seen volume deliveries of Helicopter Tie-Downs to a number of new Superyachts being built in Italy and Germany. A large order T45R models was also manufactured for an oil rig platform.

Full load tests were carried out on the initial range of four stainless steel Pull-Up Cleats with very positive results. The 9500-320 (320mm) model successfully taking a 6,000kgs lateral load and a 7,000kgs linear loading.

Sales Director, Peter Turnock visited four Italian Superyacht yards some of which have already placed orders for Monitor Marine Deck ware. These visits preceded this year's Superyacht Meet the Buyer event on Lake Maggiore where Peter had 27 one-to-one meetings with buyers, designers and Naval Architects from 17 countries. There was special interest in the Pull-Up Cleats and Tie-Down ranges with a number of orders pending. "It was great to take part in this event that both gave exposure to our MMI products and also offered us the opportunity to meet a number of new contacts" said Peter Turnock, Sales Director for MMI. "We look forward to future 'Meet the Buyer' events."

In June Monitor Marine also attended the **International Journalist Mission** held at the RNLI Collage in Poole. The evening showcase resembled a mini exhibition, with over 20 journalists attending the event.

Monitor Marine International will be exhibiting at the **Monaco Yacht Show** held during 28th September 28th – 1st October 2016 in the Super Yacht UK Pavilion on the Super Yacht Federation stand.



HEPWORTH
PANTOGRAPH



STRAIGHT LINE

Performance Designed
Wiper Systems



High quality,
precision engineered
Stainless Steel Fittings
and Deck Hardware

AUTOMOTIVE

Automotive division's success at Automechanika 2016

Hepworth Automotive had a very successful three days at the recent Automechanika Show, which was held at the NEC, Birmingham, UK. The Automotive division was exhibiting a range of products including wiper systems, chassis/body parts and aftermarket accessories.

Highlights of the event were visits from leading UK OEM's and discussions regarding new vehicle and motorbike designs, Special Editions and prototypes. Many new enquiries were received and we are currently putting together and sending out quotations to both UK and overseas-based companies.

The event was so successful that Hepworth International have already reserved a stand at next year's event.

The Automotive team recently attended the SMMT International Automotive Summit held in London on 29th June. *In its eighth year, this flagship automotive event attracted 350 of the most senior automotive executives from across Europe, alongside policy-makers and journalists. Accompanied by the launch of the SMMT's Sustainability Report, the Summit brought together world-class speakers to explore key issues for car, bus and commercial vehicle sectors*

FEEDBACK

How did we do? - Newsletter Feedback

Hepworth would like to get a sense of how satisfied you are with our Corporate Newsletter. We are constantly striving to provide an excellent service to our customers and would appreciate your feedback.

Would you like to see any other content in the newsletter?

General thoughts?

Is the content interesting and relevant to you?

What is your overall impression of the newsletter?

We thank you for your comments in advance.



Showing the way.....

If you would like to include any information in the future newsletters, please contact Gemma Pinfold, Marketing Department.
