

B Hepworth & Co Ltd

# Business and Newsletter

Issue 10

July 2014

## *Quote of the Month*

**Team work divides the task and multiplies the success.**

### *Marine Projects*

The Joint Logistic Support Ship (JSS) **Karel Doorman** has fitted Type D and 8000 Series Control Systems, supplied by our customer Damen Schelde Naval Shipbuilding (DSNS). The JSS is 205m long, costing 400 million Euro, the largest ship in the Royal Netherlands Navy, built to replace HNLMS Zuiderkruis, a vessel which has been in service in the Royal Netherlands Navy since 1975 and also used Wynn wipers.

The highly automatised auxiliary ship, planned for delivery in July 2014, will be fully operational beginning in 2015. The JSS will be used for replenishment at sea, storing supplies, for loading and unloading of supplies, for transport of materials and personnel, and for extensive medical, technical and logistics support.



### **US Fast Response Cutter fits three Wynn Type C Twin Wiper Systems.**

The 10th vessel in the Coast Guard's Fast Response Cutter (FRC) Sentinel-class program, fitted with three Wynn Type C Twin Wiper Systems supplied by our US agent In-Mar Systems Inc, has been delivered by Lockport, Louisiana-based Bollinger Shipyards to the United States Coast Guard.

"We are extremely proud to announce the delivery of the Raymond Evans, the latest FRC built by Bollinger, to the 7th Coast Guard District in Key West, Florida" said Bollinger President, Chris Bollinger. "We look forward to the vessel's commissioning, honouring and celebrating the heroic acts of Commander Raymond Evans."

To build the 154' patrol craft, Bollinger used a proven, in-service parent craft design based on the Damen Stan Patrol Boat 4708. Senior Coast Guard officials have described the FRC as an operational 'game changer'.

Each FRC is named for an enlisted Coast Guard hero who distinguished him or herself in the line of duty. This vessel is named after Coast Guard Hero, Commander Raymond Evans. Evans, who began his career as an apprentice seaman, was part of a dramatic rescue of a group of Marines pinned down by machine gun fire during the battle of Guadalcanal in September 1942 where he earned the Navy Cross. Evans performed his mission with valour and bravery.

The Coast Guard is scheduled to commission the vessel in Key West, Florida, during September 2014.

**If you would like to include anything in next month's issue please contact the Marketing Department.**

**HEPWORTH**  
PANTOGRAPH

**Wynn**

STRAIGHT LINE

PERFORMANCE  
DESIGNED  
WIPER SYSTEMS

[www.b-hepworth.com](http://www.b-hepworth.com)

Karel Doorman  
US Fast Response  
Cutter  
Inno Trans  
Exhibitions  
New Staff  
Successful Audit

## *Rail*

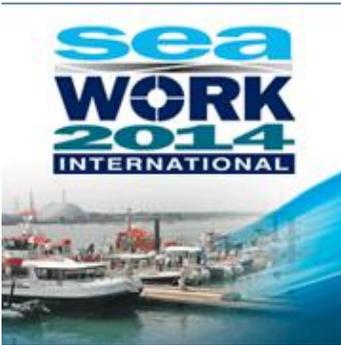
InnoTrans

Hepworth Rail International will be exhibiting at InnoTrans, Berlin, in September 2014. We are hoping to meet both old and new customers, plus potential candidates for our up and coming Distribution scheme.



Hepworth Rail is undertaking a program of commercial development due to increased opportunities within its current, evolving global rail distributor network. We will be looking for candidates with a distribution / engineering background within the rail industry (or other similar engineering experience), and the commitment to be part of a large and well established, UK based windscreen wiper manufacturing organisation.

## *Exhibitions*



June Exhibitions that we attended included Seaworks which was held in Southampton (Marine/Fabrication sectors), and Rail Live 2014 (Fabrication sector).

The Seaworks Exhibition went very well and was attended by our Sales Director Bert Thijssen, plus Gemma Pinfold and Luke Russell from the Marketing Department. Hepworth attends this event every year to support the UK Boating Industry. We obtained a number of potential leads for the UK and Brazil markets for both wiper and fabrication sectors and Bert attended the Brazil Marine Engineering seminar, organised through UKTI to network with potential customers.

Rail Live 2014, held at Long Marston in Warwickshire, was a chance to meet with buyers and suppliers from all aspects of the rail infrastructure business and provided the fantastic opportunity for exhibitors to demonstrate and exhibit their capabilities and new developments within the industry. Tim Bell our Sales Executive visited the exhibition and obtained a number of leads within the UK rail market for the Fabrication division.

## *Welcome to a new member of Staff*

We would like to welcome a new member of staff, Lisa Oakley, who will be joining the company on 14th July as an Administrator for the Fabrication and Rail Divisions. We look forward to working with Lisa, who previously worked at TSL, Birmingham in the same role.

## *Successful audit*

We are pleased to announce that we can continue to declare that we are IRIS / ISO9000 certified organization, after the company successfully passed the rigorous audits; we have been re-certified for the next three years.



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