



HEPWORTH GROUP

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QUOTE OF THE QUARTER

***Tell me and I forget.
Teach me and I remember.
Involve me and I learn.***

- Benjamin Franklin

HEPWORTH GROUP

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Happy 150th Birthday to B Hepworth

Still going strong and looking to the future, Midlands based manufacturing company B Hepworth & Co Ltd is celebrating its 150 years anniversary in 2018.

B Hepworth & Co Ltd was founded in 1868 by Mr Benjamin Hepworth, originally as a manufacturer of chemicals for the carpet manufacturing industry in Kidderminster. The Eddy family acquired the business in the early 1900's and continued with the business, however during the 1950's and 1960's environmental pressures of operating a chemical plant in a town centre, coupled with commercial pressures led to the company looking at a different future direction; the design and manufacture of windscreen wiping systems.

In 1988 Jonathan Eddy (Hepworth's current CEO) became Managing Director of B Hepworth & Co Ltd and was responsible for a strategic change of direction, taking the company from its traditional UK Commercial Vehicle and Bus markets to the Marine and then Rail markets, targeting development of those export markets.

In 2004 Jonathan Eddy concluded the successful purchase of Hepworth's largest competitor, Wynstruments Ltd. and then in 2009 a Fabrications company was bought, adding to the company's portfolio of services. In 2015 Monitor Marine International, manufacturer of high quality, precision engineered stainless steel marine deckware and interior fittings, was acquired and, in 2016, a RIM Moulding division was set up and launched, adding to the company's product offering and bringing on board a new variety of clients from additional business sectors.

Hepworth relishes variety and challenge, and

is proud to have its products on some of the world's most prestigious and interesting projects, with wiper systems on vessels from the Queen Mary, US Navy Combat ships and Oil Rigs, to those on the fastest train in the world and the Ariel Nomad!

Ever flexible in outlook with their Marine, Rail, Automotive, RIM Moulding and Fabrications manufacturing divisions, award-winning Hepworth is always looking to the future; the next innovation, the next added-value service, the next developing market.

Jonathan Eddy, CEO of B Hepworth and Company Limited is justifiably proud of the milestone in his company's history. *"From manufacturing chemicals to windscreen wipers, fabrications, yacht fittings and more recently RIM plastic mouldings, Hepworth's journey has been long and varied. Hepworth's USP is our ability for bespoke design and manufacture to each individual customer's specifications. Our products are manufactured in our three factories based in Redditch, UK where nearly all the manufacturing processes are in-house, with a capital investment program allowing the introduction of new plant and machinery to meet ever-changing requirements"* said Jonathan, continuing *"Selling our products and services around the world we have met many wonderful customers and suppliers; I attribute Hepworth's success to the hard work and dedication of its staff and employees who have always worked tirelessly to deliver the very best quality products and service. I would like to thank everyone both past and present for their commitment and loyalty. We are currently working on many new projects and new product designs, welcoming the challenges and looking forward to the company's continued future growth"*.



Hepworth achieves Cyber Essentials Accreditation

Cyber Essentials protects organisations against cyber-attack, and helps to guard against the most common cyber threats. B Hepworth sought and acquired the accreditation for company IT clarity, network security, and data integrity in an evolving company global community. This gives our customers peace of mind that the company has the security and policies in place for data compliance. Andy Hall-Davis, Hepworth's IT Technician, directed and achieved the accreditation, taking just over one month to complete the process.

"Cyber Essentials accreditation and badge enhances our business's reputation and opens up new commercial opportunities" stated Andy, continuing *"this proves to our customers that we take the security of their information seriously and are taking the necessary steps to reduce cyber risks"*.

The accreditation will be re-certified on an annual basis to show an ongoing commitment and compliance by B-Hepworth to their customers and suppliers.

KEY DATES 2018

MARINE EXHIBITIONS

Tallinn Boat Show

! *Marintech MT LTD* ! 16th – 18th March ! Estonian Fairs Centre

Baltic Boat Show

! *Marintech MT LTD* ! 23rd – 25th March ! Riga International Exhibition Centre

Sanctuary Cove International Boat Show – Stand 1, 51, 53 & 54

! *AMI Group* ! 24th – 27th May ! Australia

Posidonia – Hall 3 Stand 3.1116

! *Internaftiki A.E.B.E* ! 4th – 8th June ! Greece

Seawork International – Stand SR24

! *Hepworth Marine* ! 26th – 28th June ! Mayflower Park, Southampton

Melbourne International Boat Show – Stand 35, 40

! *AMI Group* ! 28th June – 1st July ! Australia

FABRICATION & RIM EXHIBITIONS

Subcon

! 5th – 8th June ! NEC, Birmingham

Made in the Midlands

! 21st June ! Ericsson Exhibition Hall, Coventry

Easter Holidays

Please note that the Company will be closed for business from Friday 31st March until Tuesday 3rd April inclusive.

If you require any assistance prior to the holidays, please do not hesitate to contact us.

HEPWORTH MARINE INTERNATIONAL

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Keppel Delivers New Multi-Purpose Ice-Class Ship

Singapore's Keppel Singmarine, a shipbuilding arm of Keppel Offshore & Marine, has delivered a multi-purpose ice-class vessel to New Orient Marine, a subsidiary of Luxembourg-based Maritime Construction Services.

Named MPV Everest, the vessel can operate in ambient temperature as low as minus 30 degree Celsius. It will have an Ice Class Arc 5 notation and capabilities such as Class 3 dynamic positioning and navigating in ice of up to one meter thickness.

"MPV Everest's versatility allows it to carry out subsea repair and construction activities at 3,000 meters of water depth, well intervention, diving support services with an 18-men twin-bell system, fire-fighting and emergency rescue operations, as well as towing and the provision of supplies in Arctic terrain," the shipbuilder explained.

The 7,300 dwt ship features a length of 141.8 meters and a width of 30 meters. Flying the flag of the Bahamas, the vessel is currently worth USD 46.17 million, Vessels Value's data shows. MPV Everest represents the eleventh ice-class specialized shipbuilding project completed by Keppel O&M, the company said.



MONITOR MARINE INTERNATIONAL

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Collaboration between Monitor Marine & Drallim Group

A scoping discussion between a prominent European shipyard and Monitor Marine around an upcoming refit project catalysed a collaboration between Monitor Marine and the Drallim Group, who are leading manufacturers of certified helicopter lashings.

The project centres around a helipad on an existing >100m vessel which is an occasional home to its Owner's EC135, and it is the ideal application for the Monitor Marine Type 7516 Self-Aligning Helicopter Deckplate.

"The Monitor 4-Bar Tiedowns have minimal impact in an installation like this because they're incredibly small for the working loads for which they are designed. For this project they present the smallest possible visual intrusion into the incredibly clean lines of the teak deck" said Neil Cramb of Monitor Marine.

For this refit project the vessel is going to be compliant with all of the certifying bodies, so they have elected to use Drallim's NATO-approved MC1 webbing lashings for the Eurocopter. The 3000lb lashings will interface magnificently with the 7516 Deckplates, ensuring a robust, good-looking solution, and ensure the peace-of-mind this type of attention to detail commands. Once at sea, the yacht's pristine helideck will be left clutter-free and flush thanks to the integrated 7516.



DRALLIM
AEROSPACE

www.b-hepworth.com

www.monitor-marine.co.uk

www.hepworthmouldings.co.uk

Hepworth Group

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HEPWORTH RAIL INTERNATIONAL

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Japan Visit

Ian Lockett, Technical Sales Manager and Phil Gardiner, Senior Technical Support Manager visited Japan in week 4 to discuss new business opportunities. We would like to offer a big thank you to Yashima for setting up meetings and supporting Hepworth throughout the week. Lots of great new opportunities were gained giving excellent potential for work in the Japanese market.

With the recent awarding of several projects for high speed trains and other applications, Hepworth have planned visits in weeks 9 and 10 to China and Korea, aiming to meet with our customers to provide support with existing and up and coming projects.

Welcome Phil Gardiner to the Rail team

With the financial year coming to a close, the growing Hepworth Rail Division looks set to have its most successful year for new projects. The management team have recognized the growth and have invested in the Rail team with the introduction of a Technical Contracts Engineer, and so we would like to welcome Phil Gardiner to the Rail team. Phil has been with Hepworth for over 17 years working as our electrical design engineer. He will continue to support this role as well as providing his technical expertise to the Rail team. Phil will be responsible for support with technical specifications, RAMs, Life cycle costs, maintenance documents and FEMCA as well supporting in technical discussions with our customers. His new position commenced on the 15th January and he has already had a huge impact with both new and existing projects. We would like to wish him all the best with his new role.

HEPWORTH RIM MOULDING

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RIM Moulding Specialists for the automotive sector

Hepworth's RIM Moulding division, formed just 18 months ago, is going from strength to strength. Specialising in (but not limited to) manufacturing low volume automotive components for well-known premium brands of UK manufactured Motorsport, 4x4 and luxury vehicles, contracts won so far include 12 and 24 month production schedules, plus three ongoing long-term commitments.

Hepworth are currently producing very large exterior mouldings up to 2m / 10kg, and interior trim components of varying sizes from 300mm up to 1.2m, using specialist glass-filled resin which maintains strength throughout the entire moulding.

Recent investment made includes the purchase and installation of new RIM Moulding machinery and a new large post-curing box oven. A second temperature-controlled moulding room including extraction has also been built. This has doubled the company's moulding capability as well as increased the size of parts that Hepworth are able to produce. The space for the trimming area has more than doubled, and purpose-built racking has been fitted to house the increasing number of tool and jigs that are stored on site.

Since the initial start of the RIM Moulding division back in 2016, the equipment and work area has grown by over 300% with an ever-growing, dedicated and skilled workforce headed up by Tom Dunkley, Sales Manager for the RIM division. On target and with plans to expand the business further over the next two years, the company is proud of their ability to produce large scale components, an area where customers are actively seeking Hepworth's expertise.

"I am really excited by the future prospects of the RIM division, a lot of hard work and major investment has gone into setting up the facility, enabling us to win these projects" stated Tom. "RIM moulding is such a specialist skill and we are now using our experience and expertise to train new members of staff in order to successfully expand our team. I am looking forward to a very busy 2018 and seeing how the division develops further. Watch this space!"

www.b-hepworth.com

www.monitor-marine.co.uk

www.hepworthmouldings.co.uk

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